Message Text

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42.

ACTION ARA-20

INFO OCT-01 ISO-00 AGR-20 COME-00 SP-03 AID-20 EB-11

NSC-07 RSC-01 CIEP-02 TRSE-00 SS-20 STR-08 OMB-01

CEA-02 L-03 H-03 TAR-02 JUSE-00 DRC-01 CIAE-00 INR-10

NSAE-00 OPIC-12 IGA-02 /149 W

----- 111081

R 102205Z JUN 74

FM AMEMBASSY TEGUCIGALPA

TO SECSTATE WASHDC 7289

INFO AMEMBASSY BOGOTA

AMEMBASSY BRASILIA

AMEMBASSY GUATEMALA

AMCONSUL GUAYAQUIL

AMEMBASSY MANAGUA

AMEMBASSY PANAMA

AMEMBASSY QUITO

AMEMBASSY SAN JOSE

AMEMBASSY SAN SALVADOR

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EO 11652: N/A TAGS: ETRD HO

SUBJ: BANANAS - GOH DISCUSSIONS WITH COMPANIES

REF: TEGUCIGALPA 2372

- 1. MINFIN ACOSTA BONILLA ADVISED ECOMOFF THAT DISCUSSIONS WITH CASTLE AND COOK (STANDARD FRUIT) AND UNITED BRANDS (UNITED FRUIT) RESULTED IN DECISION TO HAVE FURTHER MEETING MID-JUNE.
- 2. GOH NEGOTIATING COMMISSION SPOKE SEPARATELY WITH THE TWO COMPANIES AND THEN MET THEM JOINTLY. ACOSTA BONILLA FELT STANDARD FRUIT HAD GREATER DIFFICULTY IN ACCEPTING ACCOMMODATION THAN DID UNITED FRUIT. MEETINGS WERE USEFUL, AND CORDIAL, BUT LIMITED OFFICIAL USE

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DIFFERENCES BETWEEN APPROACH OF TWO COMPANIES SIGNIFICANT.

3. RENEWED DISCUSSIONS IN MID-JUNE, ACCORDING TO ACOSTA BONILLA, COULD BE WITH SEPARATE PRESENTATIONS BY EACH OF THE COMPANIES OR A COMBINED PRESENTATION. THIS TO BE DETERMINED BY ARRANGEMENTS BETWEEN THE TWO COMPANIES.

4. COMMENT: THE EXISTING FIFTY CENT PER BOX SURCHARGE CONTINUES TO BE ASSESSED, ALTHOUGH PAYMENTS NOT YET DUE. SANCHEZ

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NNN

Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: COSTS, BANANAS, BUSINESS FIRMS, MEETINGS, DIPLOMATIC DISCUSSIONS

Control Number: n/a Copy: SINGLE Draft Date: 10 JUN 1974 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: WorrelSW
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TEGLICI02408

Document Number: 1974TEGUCI02408 Document Source: CORE Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D740150-0184 From: TEGUCIGALPA Handling Restrictions: n/a Image Path:

ISecure: 1

Legacy Key: link1974/newtext/t19740658/aaaabyaa.tel Line Count: 70

Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION ARA Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a Original Previous Classification: n/a

Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Handling Restrictions: n/a
Reference: TEGUCIGALPA 2372
Review Action: RELEASED, APPROVED
Review Authority: WorreISW

Review Comment: n/a Review Content Flags: Review Date: 10 SEP 2002

Review Event:

Review Exemptions: n/a
Review History: RELEASED <10 SEP 2002 by cunninfx>; APPROVED <05 MAR 2003 by WorrelSW>

Review Markings:

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: BANANAS - GOH DISCUSSIONS WITH COMPANIES

TAGS: ETRD, HO, UNITED BRANDS, STANDARD FRUIIT, (CASTLE), (BONILLA, ACOSTA), (COOK)

To: STATE

Type: TE

Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005